

Becoming a Contractor for Disaster Response & Recovery

February 23, 2016



Presenters

- ▶ Mariah Morris - USDA Forest Service,
Contracting Officer
- ▶ Ron George - USDA Forest Service,
Fire and Aviation Management

Agenda

- ▶ How to do Business with Federal Government
- ▶ Local Fire Support (Local Forest)
 - ▶ Source Lists
 - ▶ ITEAM
 - ▶ Buying team
 - ▶ LUA's
- ▶ Regional Fire Support (Fire and Aviation Contracting Team (FACT))
 - ▶ Federal Agreements (I-BPA)
 - ▶ 2016 VIPR Solicitations
 - ▶ Secondary Source Lists
 - ▶ Inspection & Training Requirements
 - ▶ Dispatch Requirements

How to do Business with Federal Government

- ▶ DUNS Number
- ▶ TIN Number
- ▶ Register with SAM (www.sam.gov)
- ▶ Register for Level 2 USDA eAuthentication account
 - ▶ Needed for Virtual Incident Procurement System (VIPR)
- ▶ Register at FedBizOpps (FBO) (www.fbo.gov) and watch for business opportunities

Local Fire Support - Source Lists

- ▶ Can't sign up pre-season
- ▶ Local spreadsheet by Forest
 - ▶ Combined between Okanogan-Wenatchee & Colville
 - ▶ Porta potties & hand wash stations
 - ▶ Water/Gatorade
 - ▶ Telephone/fax lines
 - ▶ Printers/Copy Machines
 - ▶ Meal agreements
 - ▶ Dumpsters

Regional Fire Support-ITEAM

- ▶ Regional “source list” for creating EERA’s
- ▶ Maintained by FACT team in Redmond, OR
- ▶ More formalized approach than
 - ▶ Pre-season agreement drafted and stored
 - ▶ SAM check
 - ▶ RT-130
 - ▶ More standardized rates
 - ▶ Pulled by CO as needed by fire assignment
 - ▶ Need new EERA for each fire assignment
- ▶ Examples:
 - ▶ Porta potties, ATV’s, generators, boats, etc.
 - ▶ Overflow from VIPR agreements

Fire Support - Buying Teams

- ▶ Regional or Local support
- ▶ Utilize local supply lists and ITEAM program
- ▶ Support as needed based on complexity
- ▶ Use established sources, or will start calling around
- ▶ Some EERA use
 - ▶ Vendor needs to be set up to do business with Government
- ▶ Commercial arrangements
 - ▶ Ability to accept credit card

Local Fire Support - LUA's

- ▶ Land Use Agreements for management teams
- ▶ Some pre season
- ▶ Some as needed based on locality and complexity
- ▶ Examples:
 - ▶ Schools
 - ▶ Fairgrounds
 - ▶ State/PUD Park
 - ▶ Local land owner/bare land
 - ▶ Water sources
 - ▶ Gym/community center/church
 - ▶ City Airport/Helibase

USDA Forest Service Fire and Aviation Contracting Team (FACT)

- ▶ Ben McGrane

- ▶ Supervisory Contract Specialist, Aviation Contracting

- ▶ Contracting Officers:

- ▶ Jeanne Williams

- ▶ Heavy Equipment, Fuel Tenders, Fallers, Misc. Heavy Equipment, Heavy Equipment w/Water, Weed Wash, Reefer Trailers, Vehicle w/drivers

- ▶ Kermadine Barton

- ▶ Water Handling, Mechanic w/Service Truck, Potable/Gray Water Trucks/Trailer Mounted Handwash Stations, Mobile Laundry Units, Chippers, Ambulance/EMT (new)

<http://www.fs.usda.gov/goto/r6/workingtogether/contracting/fact>

USDA Forest Service Contract Operations Personnel

- ▶ Katie Mergel
 - ▶ Contract Operations Specialist (supervisory)
 - ▶ Program Management, Training MOU, Records Verification MOU
- ▶ Ron George
 - ▶ Contract Operations Specialist
 - ▶ Equipment specialist, ICPI coordination, Equipment Inspection MOU

USDA Forest Service Regional Agreements

Incident Blanket Purchase Agreement (IBPA)

- ▶ Awarded through Virtual Incident Procurement System (VIPR)
- ▶ Competitive Process
- ▶ 3 Year Agreements
- ▶ Assigned to a Dispatch Center
- ▶ Dispatch Priority List (DPL) establishes ranking/dispatch order
- ▶ No guarantees for orders!

2015 Region 6 Resource Use

VIPR Agreement Resource Utilization

- ▶ Total resource Utilization - 5084 Orders for 55,438 Days on Incident
- ▶ Engine Utilization - 3170 Orders for 29,990 Days on Incident

VIPR Vendors

- ▶ Region 6 has a current total of 937 Vendors for 2655 pieces of equipment. There are about 7000 employees, 3500 of them work for Water Handling Vendors.

Regional Agreements

- ▶ Engine, Water Tender
- ▶ Dozer, Excavator
- ▶ Skidder, Feller Buncher, Road Grader
- ▶ Skidgine, PumperCat, Softtrack
- ▶ Mechanic with Service Truck
- ▶ Potable/Gray Water Truck/Trailer mounted hand wash
- ▶ Chipper
- ▶ Fuel Tender
- ▶ Faller
- ▶ Weed Wash unit
- ▶ Vehicle with Driver (pickup, SUV, Stakeside)
- ▶ Mobile Laundry Unit
- ▶ Refrigerated Trailer

How to Locate RFQs, Synopsis

1. Go to: www.fbo.gov
2. Enter “VIPR” in the Keyword/Solicitation # box.
3. Look for Region 6.
4. Solicitation

VIPR VENDOR APPLICATION

<http://www.fs.fed.us/business/incident/vendorapp.php>

The screenshot shows a web browser window with the URL <http://www.fs.fed.us/business/incident/vendorapp.php>. The page is titled "Acquisition Management - Incident Procurement - VIPR: Vendor Application" and is part of the U.S. Forest Service website. A left-hand navigation menu lists various options, with "Incident Procurement" selected. The main content area features several informational boxes:

- VIPR Status:** Updated Wednesday, January 28, 2015: The VIPR system is up. Users may continue to experience proxy errors; however, diagnostics are being performed which require users to be in the system. Please operate normally and if you experience proxy errors, do not call the helpdesk UNLESS your work is stopped by these errors.
- Notice for Vendors Registering in the Vendor Application:** If a vendor has a new SAM record that is "In Progress" or "Submitted," then it is still being processed by SAM and is not available for other applications, yet, i.e. VIPR. The vendor will get a "DUNS not found in SAM" error message when registering in the VIPR vendor application and will NOT be able to proceed through the registration UNTIL their SAM record has finished processing in SAM and has an "Active" status. For more information, see the [Overview for Using the Vendor App pptx](#).
- Notice for vendors who use Internet Explorer 9:** Please see important message about browser incompatibility issues with VIPR...[read more](#)
- Notice for all vendors:** Please ensure that you have identified vipr@fs.fed.us as a trusted source for receiving emails. We have seen instances where some email servers reject these emails as "spoofing" and/or a sign of "phishing" or "scamming."

At the bottom, there is a "Vendor Application Login" section with a button labeled "Log into the VIPR Vendor Application" and an important note: "IMPORTANT: The vendor application is available now for vendors to use when responding to solicitations or modifications for all resources. VIPR is now interconnected with the System for Award Management (SAM), which means vendors who use VIPR MUST have active SAM accounts. Also, VIPR vendors MUST ensure their vendor company name, company DBA, company address and mailing address in..."

2016 Regional Solicitations

1. Water Handling (engines, water tenders)
2. Heavy Equipment with Water
 - ▶ Skidgine, Pumper Cat, Softtrack
3. Refrigerated Trailers
4. Weed Washing units
5. Vehicles with Drivers
6. Ambulance/EMT (new this year)

Solicitations now open, close February 26, 2016

Pre-award Equipment Inspections

USDA Forest Service VIPR Requirement

- ▶ Equipment
 - ▶ Engines, Water Tenders
 - ▶ Skidgine, Pumper Cat, Softtrack
 - ▶ Refrigerated Trailer
 - ▶ Weed Wash
 - ▶ Vehicle with Driver
- ▶ Vendor responsible to schedule and pay for inspection
- ▶ **Must pass inspection by May 1st to be awarded**
- ▶ Vendor responsible to provide manufacturers documentation
- ▶ Inspection not required annually

Training Requirements

USDA Forest Service VIPR Agreement

- ▶ Memorandum of Understanding (MOU) training provider

WA DNR

- ▶ DNR offered training or MOU training provider

Personnel Records Verification

USDA Forest Service VIPR Requirement

- ▶ All Engine personnel and Fallers
- ▶ Vendor selects Inspection Provider
- ▶ Vendor pays Inspection Provider
- ▶ Inspection required annually

Incident Qualification Card (IQC) Requirement

USDA Forest Service VIPR Requirement

- ▶ Card issued by Vendor or Fire Contract Association
- ▶ Card validated by Inspection Provider if training required beyond RT-130
 - ▶ Validated Card required
- ▶ IQC required for all employees in future

References

- ▶ R6 FACT Website
 - ▶ <http://www.fs.usda.gov/goto/r6/workingtogether/contracting/fact>
- ▶ Forest Service Incident Procurement
 - ▶ <http://www.fs.fed.us/business/incident/>
- ▶ VIPR Helpdesk: (866) 224-7677 Option 3
- ▶ WA DNR
 - ▶ <http://www.dnr.wa.gov/callwhenneeded>

Thank you for attending!

Questions??

