

Small Business Development Center helps business expand services



Animal Hospital of Omak

After graduating from WSU with veterinary degrees, Don Lay & Jean Gulbransen started providing veterinary services out of their home in addition to mobile services. As business volume increased, Don and Jean decided to expand and build an office facility located within the town of Omak to add the capability of housing animals for onsite veterinary care. Don and Jean knew they needed help to accomplish the expansion, and requested assistance in obtaining financing from the SBDC. Don, Jean, and their SBDC advisor reviewed the available financial resources and outlined a plan to develop the budget for the construction project and additional equipment. A written business plan was produced in addition to cash flow projections and updated financial records.

Once the package was complete, it was submitted to the local NCW Business Loan Fund. The loan was approved, and the expansion was underway. The new animal hospital will be a valuable resource for this rural agricultural community and will allow Don and Jean to increase their staffing levels. Don and Jean call the SBDC advisor “their champion” in obtaining the funding for their project, an look forward to many productive years to come caring for the animals of Omak.



Small Business Development Center (SBDC). Certified Business Advisors provide no-cost, confidential advice on a variety of management topics. The Washington SBDC is a partnership between the US SBA, WSU, and local partners. The SBDC is located in the Economic Alliance offices at 320 Omak Ave, in Omak, WA 509 826-5107.

